



Product Bulletin:

New Professional Services Part Number for Existing Storage Security Service Offerings

Revision History

February 27, 2009

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This product bulletin informs NetApp sales and NetApp partners about new or changed NetApp® products or services.

1. Summary
2. What's New?
3. Sales Tools
4. Customer-Ready Tools
5. System Requirements
6. Product Information
7. Regulatory Compliance
8. Warranty and Service
9. Additional Information

1. Summary

In conformance with the Professional Services organization's initiative to implement a new statement of work (SOW) part numbering structure to simplify the ordering process, we are introducing broader part numbers in which multiple point service activities can be booked. Reference [NOW site](#).

2. What's New?

We will be mapping all existing point-specific storage-security-related SOW service part numbers to a broader solution area level SOW part number. This will simplify use, enabling users to quote or order a single part number for all storage security SOW services. The new part number is to be used in place of the following existing part numbers: PS-SOW-DFORT, PS-SOW-SECURITY-ASSESS, and PS-SOW-IAS.

In addition, this effort complies with the change in the naming convention for the service part numbers. This strategy helps create consistency in the names of all services across the portfolio for a solution area. As a result, multiple existing part numbers for storage security-related services will be mapped to one solution area part number, in conformance with the new standard.

3. Sales Tools (Sales Guides, Training Presentations, SE Presentations)

N/A

4. Customer-Ready Tools (Customer Presentations, Datasheets)

N/A

5. System Requirements

N/A

6. Product Information

Part Number	Description	Discount Category Code
PS-SOW-SOL-SECURITY	Storage Security Consulting, Custom	P

Software Subscription Plans

N/A

Downloading

N/A

Product Availability

The new PS-SOW-SOL-SECURITY part number will be available to quote in the March 2009 release of the Quote Tool.

7. Regulatory Compliance

Products need to be validated against the NetApp Safety/EMI Regulatory Compliance List prior to order submission. The list is available at PartnerCenter Compliance Information. This is required to ensure that products are being sold only in the countries in which NetApp has received regulatory compliance certification.

8. Warranty and Service

N/A

9. Additional Information

[See product page.](#)

Contact Information: Please contact your NetApp sales or channel partner representative with questions concerning this bulletin.

